



## ZTE CORPORATION

### 中興通訊股份有限公司

(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 763)

#### PROXY FORM<sup>1</sup> FOR THE 2017 ANNUAL GENERAL MEETING (THE "AGM") OF ZTE CORPORATION TO BE HELD ON FRIDAY, 11 MAY 2018

Number of H Shares to which this proxy form relates<sup>2</sup>:

I/We<sup>3</sup> \_\_\_\_\_  
of (address) \_\_\_\_\_  
holding identity card no. \_\_\_\_\_  
and shareholder account no. \_\_\_\_\_ (as shown in the register  
of members), being the shareholder(s) of ZTE Corporation (the "Company"), hereby appoint the Chairman of AGM  
or<sup>4</sup> \_\_\_\_\_  
of (address) \_\_\_\_\_  
holding identity card no. \_\_\_\_\_  
as my/our proxy to attend on my/our behalf the AGM to be held at the Conference Room on the 4th Floor of the Company's  
headquarters in Shenzhen (Address: 4th Floor, A Wing, ZTE Plaza, Keji Road South, Hi-Tech Industrial Park, Nanshan  
District, Shenzhen, Guangdong Province, the People's Republic of China; telephone: +86-755-26770282) on Friday, 11 May  
2018 at 9:00 a.m., and any adjournment thereof and vote on my/our behalf in respect of the resolutions set out in the Notice of  
the 2017 Annual General Meeting (the "AGM Notice") as indicated hereunder or, if no such indication is given, as my/our  
proxy thinks fit.

Ordinary Resolutions		For <sup>5</sup>	Against <sup>5</sup>	Abstain <sup>5</sup>
1.00	2017 Annual Report of the Company (including 2017 financial report of the Company audited by the PRC and Hong Kong auditors)			
2.00	2017 Report of the Board of Directors of the Company			
3.00	2017 Report of the Supervisory Committee of the Company			
4.00	2017 Report of the President of the Company			
5.00	Final Financial Accounts of the Company for 2017			
6.00	Proposals of Profit Distribution of the Company for 2017			
7.00	Resolutions on the Appointment of the PRC Auditor and the Hong Kong Auditor of the Company for 2018	—	—	—
7.01	Re-appointment of Ernst & Young Hua Ming LLP as the PRC auditor of the Company's financial report for 2018 and authorise the Board of Directors to fix the financial report audit fees of Ernst & Young Hua Ming LLP for 2018 based on specific audit work to be conducted			
7.02	Re-appointment of Ernst & Young as the Hong Kong auditor of the Company's financial report for 2018 and authorise the Board of Directors to fix the financial report audit fees of Ernst & Young for 2018 based on the specific audit work to be conducted			
7.03	Re-appointment of Ernst & Young Hua Ming LLP as the internal control auditor of the Company for 2018 and authorise the Board of Directors to fix the internal control audit fees of Ernst & Young Hua Ming LLP for 2018 based on specific audit work to be conducted			

Ordinary Resolutions		For <sup>5</sup>	Against <sup>5</sup>	Abstain <sup>5</sup>
8.00	Resolutions of the Company on the Proposed Application for Composite Credit Facilities	—	—	—
8.01	Resolution of the Company proposing the application to Bank of China Limited for a composite credit facility amounting to RMB30.0 billion			
8.02	Resolution of the Company proposing the application to China Development Bank, Shenzhen Branch for a composite credit facility amounting to USD6.0 billion			
9.00	Resolution on the Application for Limits of Derivative Investment of the Company for 2018			
10.00	Resolution on the Provision of Performance Guarantee for Overseas Wholly-owned Subsidiaries			
11.00	Resolution on the Provision of Guarantee in respect of Debt Financing of ZTE (H.K.) Limited			
12.00	Resolution on the Adjustment of the Independent Non-executive Directors' Allowance			
Special Resolution		For <sup>5</sup>	Against <sup>5</sup>	Abstain <sup>5</sup>
13.00	Resolution of the Company on the Application for General Mandate for 2018			

Date: \_\_\_\_\_ 2018

Signature<sup>6</sup> : \_\_\_\_\_

*Notes:*

- IMPORTANT:** Before you duly authorise a proxy, please read the 2017 Annual Report and circular, which was delivered to shareholders of the Company on 27 March 2018. The 2017 Annual Report includes the report of the board of directors and audited financial statements for 2017 for shareholders' review.
- Please insert the number of H shares registered in your name(s) to which this proxy form relates. If no number is inserted, this proxy form will be deemed to relate to all the H shares in the issued capital of the Company registered in your name(s).
- Full name(s) (in Chinese or English) and address(es) as shown in the register of members to be inserted in **BLOCK CAPITAL LETTERS**.
- If you want to authorise any person other than the Chairman of AGM as your proxy, please delete the words "the Chairman of AGM or" and insert the name and address of the proxy you duly authorise. Any member entitled to attend and vote at the AGM is entitled to appoint one or more proxies to attend and vote on his behalf. The proxy need not be a member of the Company. For a member who appoints more than one proxy, his proxies are entitled to execute his voting rights only by way of a poll. Any alterations made in this proxy form should be initialed by the person who signs it.
- IMPORTANT:** Please check the appropriate box under the column marked "For" if you wish to vote in favour of a resolution. Please check the appropriate box under the column marked "Against" if you wish to vote against a resolution. Please check the appropriate box under the column marked "Abstain" if you wish to abstain from voting in respect of a resolution. If no direction is given, the proxy is entitled to vote as he thinks fit. Unless otherwise directed in this proxy form, the proxy is also entitled to vote as he thinks fit for any resolution duly submitted to the AGM in addition to those set out in the AGM Notice.
- This proxy form must be signed by you or your attorney duly authorised in writing, or under the Common Seal or the hand of a director or a duly authorised attorney in case of a corporation. If the proxy form is signed by an attorney, the power of attorney or other authorisation documents giving such authorisation must be notarised.
- In case of joint holders of a share, any one of such holders is entitled to vote at the AGM, by himself or by proxy, as if he is the only one entitled to do so among the joint holders. However, only the vote of the person whose name stands first on the register of members in respect of such share shall be accepted if more than one joint holder attend the AGM personally or by proxy.
- To be valid, this proxy form together with any notarised copy of the power of attorney or other authorisation documents (if any) authorising the signing of this proxy form must be deposited by H shareholders, no later than 24 hours before the time appointed for holding the AGM, at Computershare Hong Kong Investor Services Limited, the H share registrar of the Company, at 17M Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong.
- The completion and return of this proxy form shall not affect your right to attend and vote at the AGM should you so wish.

(Both the original copy and any duplicate copy of this proxy form will be accepted as valid.)