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(a joint stock limited company incorporated in the People's Republic of China with limited liability)

(Stock Code: 763)

#### ANNOUNCEMENT REGARDING THE ELECTION OF DIRECTORS

The Company and all the members of the Board of Directors confirm that all the information contained in this announcement is true, accurate and complete and that there is no false and misleading statement or material omission in this announcement.

The Board of Directors (the "Board") of ZTE Corporation (the "Company") received a Resignation in writing from Mr. Lei Fanpei (the "Mr. Lei"), Non-executive Director, on 9 February 2012, in which he sought to resign from the positions of Non-executive Director, Vice Chairman of the Fifth Session of the Board and member of the Remuneration and Evaluation Committee under the Board of the Company. As Mr. Lei's resignation has become effective upon delivery of the Resignation to the Board, the Company is required to re-elect a Non-independent Director. The Board of Directors of the Company hereby announces basic information on the election of Non-independent Directors, the nomination of Non-independent Directors, procedures of the election, qualifications of Non-independent Directors as follows in accordance with relevant provisions under the Company Law of the People's Republic of China (the "Company Law"), the Articles of Association of ZTE Corporation (the "Articles") and the Work Rules for the Nomination Committee of the Board of Directors of ZTE Corporation:

### I. BASIC INFORMATION ON THE ELECTION OF NON-INDEPENDENT DIRECTORS

A Non-independent Director will be elected and the new Non-independent Director will hold office until the conclusion of the Fifth Session of the Board of Directors of the Company (29 March 2013).

# II. NOMINATION OF NON-INDEPENDENT DIRECTORS (PLEASE REFER TO THE APPENDIX FOR THE NOMINATION LETTER FOR NON-INDEPENDENT DIRECTORS)

- The Nomination Committee of the Board of Directors of the Company (the "Nomination Committee") and any shareholder who holds shares in the Company as at the date of this announcement may nominate to the Fifth Session of the Board of Directors the candidates for Non-independent Directors.
- 2. The nomination by a shareholder in accordance with the above provisions shall not affect his right to nominate a candidate for director pursuant to the relevant provisions of Article 143 of the Articles. The shareholder who has exercised such right shall be required to comply with the relevant provisions of Article 78 of the Articles.

#### III. PROCEDURES OF THE ELECTION

- 1. The nomination of a candidate for Non-independent Director shall be made, and the relevant documents shall be submitted, to the Nomination Committee in accordance with the procedures prescribed in this announcement within 11 days from the date of this announcement (i.e. before 21 February 2012). The Nomination Committee shall meanwhile identify candidates for Non-independent Directors among staff of the Company and subsidiaries (associated companies) as well as in the human resource market.
- 2. Upon the expiry of the above nomination period, the Nomination Committee shall convene meeting to review the qualifications of nominated candidates and candidates identified by the Nomination Committee. Qualified candidates list shall be submitted to the Board of Directors by the Nomination Committee.
- 3. The Board of Directors of the Company shall convene a meeting to finalize the list of candidates for Non-independent Directors based on the list submitted by the Nomination Committee and table the said list as a proposal for consideration and approval at the Company's relevant general meetings.
- 4. The candidates for Non-independent Directors as finalized in accordance with the procedures prescribed in this announcement shall provide an undertaking in writing to

accept the nomination, warrant that the information provided is true and complete and undertake that they will discharge their duties as Directors upon election within a period of commencing the day immediately following the despatch of the notice of the general meeting appointed for such election and ending no later than seven days before the date of such general meeting.

5. The Company will enter into service contracts with the elected Non-independent Directors upon their election.

#### IV. QUALIFICATIONS FOR NON-INDEPENDENT DIRECTORS

In accordance with the provisions of the Company Law and the Articles, candidates for Non-independent Directors of the Company shall be natural persons and shall not be required to hold shares in the Company. The Board of Directors may comprise shareholders' representatives, staff representatives and experts in various professions. A person may not serve as a Director of the Company if he is:

- 1. a person who does not have or who has limited capacity for civil acts;
- 2. a person who has been sentenced for corruption, bribery, infringement of property, misappropriation of property or other crimes which destroy the social economic order, where less than five years have elapsed since the sentence was served or a person who has been deprived of his political rights for committing a crime, where less than five years have elapsed since the sentence was served;
- a person who is a former director, factory manager or president of a company or enterprise which has put into liquidation as a result of mismanagement and who was personally liable for the insolvency of such company or enterprise, where less than three years have elapsed since the completion of the insolvent liquidation of the company or enterprise;
- 4. a person who is a former legal representative of a company or enterprise the business license of which was revoked due to a violation of law and who was personally liable therefore, where less than three years have elapsed since the date of the revocation of the business license;
- 5. a person who has a relatively large amount of debts due and outstanding;

6. a person who is under criminal investigation or prosecution by judicial organs for

violation of criminal law and the case is not yet concluded;

7. a person other than a natural person;

a person who is a civil servant of the State;

9. a person who has been convicted by the relevant competent authority for violation of

relevant securities regulations, and such conviction involves a finding that such person

has acted fraudulently or dishonestly, where less than five years have elapsed from the

date of such conviction; or

10. a person who is identified by CSRC as being prohibited from entering into the market

and whose prohibition has not been released as well as other persons who are not allowed

to serve as a director, supervisor or senior officer pursuant to other laws and regulations.

#### V. MEANS OF CONTACT

Contact person: You Tingting

Contact department: Securities and Investors' Relations Department

Contact phone number: +86 755 26771417

Contact fax number: +86 755 26770286

Contact address: 6/F, Block A, ZTE Plaza, Keji Road South, Hi-Tech Industrial Park,

Nanshan, Shenzhen, People's Republic of China

Postal code: 518057

By Order of the Board Hou Weigui Chairman

Shenzhen, the PRC 10 February 2012

As at the date of this announcement, the Board of Directors of the Company comprises three executive directors, Shi Lirong, Yin Yimin and He Shiyou; five non-executive directors, Hou Weigui, Xie Weiliang, Wang Zhancheng, Zhang Junchao and Dong Lianbo; and five independent non-executive directors, Ou Xiaohui, Wei Wei, Chen Naiwei, Tan Zhenhui and Timothy Alexander Steinert.

#### **Appendix:**

## Nomination Letter for Non-independent Directors of the Fifth Session of the Board of Directors of ZTE Corporation

Nominator:
Name of candidate for Non-independent Director:
Age of candidate for Non-independent Director:
Gender of candidate for Non-independent Director:
Qualifications of candidate for Non-independent Director: fulfilled the requirements set out
in this announcement (Yes/No)
Contact method of candidate for Non-independent Director: (including telephone, fax and
e-mail)
Brief biography of candidate for Non-independent Director: (including educational
background, title, detailed working experience)
Other information (if any):
Nominator: (Seal/Signature)

#### Notes:

Date: \_\_\_\_\_

- A person nominating a candidate for Non-independent Director shall provide the following documents to the Nomination Committee of the Board of Directors of the Company:
- 1) The Nomination Letter for Non-independent Directors (original copy);
- 2) Copies of identification documents of the candidate for Non-independent Director (together with the original for inspection);
- 3) Copies of academic qualifications and certificates of the candidate for Non-independent Director (together with the original for inspection);
- 4) Other documents that can prove the candidate's qualifications as required under this announcement.

- 2. If a person nominating a candidate for Non-independent Director is a shareholder of the Company, such person shall also provide the following documents:
- 1) for individual shareholders, copies of their certificates of identity (together with the original for inspection);
- 2) for legal person shareholders, copies of their business licence (together with the original for inspection);
- 3) copies of share account card (together with the original for inspection);
- 4) evidence of shareholding as at the date of the announcement.
- 3. A person nominating a candidate for Non-independent Director shall make his/her/its nomination of a candidate for Non-independent Director to the Nomination Committee in the following manner:
- 1) The nomination letter and the relevant documents shall be submitted in person or by post only.
- 2) In case of delivery in person, the relevant documents must be delivered to the contact person designated by the Company by 4: 00 pm on 21 February 2012.
- 3) In case of delivery by post, the relevant documents must be delivered by fax to +86 755 2677 0286 by 4:00 pm on 21 February 2012, the receipt of which shall be acknowledged by the contact person designated by the Company, followed by the delivery of the original copy of the Nomination Letter for Non-independent Directors to the address of the contact person designated by the Company by 21 February 2012, the time of receipt of which is subject to that stamped by the Shenzhen local post office.